

Service: End-to-End Sourcing and Program Management

About Customer: Based in USA, 4 locations

Description:

Blue Ocean is managing the entire sourcing activities. Handled over 500+ RFQs.

Activities involve are Supplier identification, RFQ management, Contracts and Negotiations, Supply Chain Management

Part Categories:

Raw casting, Machined castings, Investment castings, Forgings, Machined parts, stamping products and various types of fasteners

Achievements:

Blue Ocean has been serving the customer for more than a year now

- Completed low cost sourcing of about 1 million USD for various components and assemblies from India
- Identified and Established 50+ suppliers in India along with negotiations
- Acting as eyes of the customer in India with prompt status update from time to time
- Successfully managing the end to end supply chain for the customer and timely delivery of goods to locations in USA

