

Service: Sourcing Services

About Customer: Large OEM company in various sectors – Oil & Gas, Power, Infrastructure and others. Presence in over 20+ countries

Description:

A challenging project where Blue Ocean was a single service provider hired by the company in Asia. Due to our strong industry network we successfully developed various products

Part Categories:

Large size products – Castings (Blades upto 3m thickness, 1000mm), Forging (Shafts upto 7m in length), Machining and stamping parts

Achievements:

- Developed supplier base PAN India
- Located suppliers who are using special raw materials like SS Duplex
- Developed low volume and highly technical parts, same time meeting the customer's target pricing